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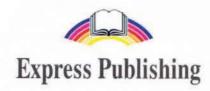
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Finance



Virginia Evans Jenny Dooley Ketan C. Patel



Scope and sequence

Unit	Topic	Reading context	Vocabulary	Function
1	Office supplies	Checkout sheet	pen, pencil, legal pad, envelope, marker, highlighter, binder, stapler, staples, tape	Describing a location
2	Office furniture	Catalog	desk, sectional, swivel, adjustable, office chair, ergonomic, store, file cabinet, bookcase, desk lamp	Giving reasons
3	Office machines	Email	computer, monitor, mouse, keyboard, printer, wireless, copier, toner, scanner, fax machine, shredder, shared, old	Describing condition
4	Financial documents	Advertisement	contract, application, letter of credit, insurance policy, business plan, legal tender, record, file, statement, review	Making an appointment
5	Cash	Petty cash rules	cash, coin, change, withdrawal, deposit, flow, petty cash, cash advance, expenditure	Gathering information
6	Numbers	Chart	is, equal, come to, and, plus, add, minus, less, subtract, times, multiplied by, over, divided by, hundred	Describing a problem
7	Changes in value	Sales report	increase, decrease, expand, shrink, grow, decline, peak, bottom out, fluctuate, steady	Describing changes in value
8	Balance sheets	Business letter	balance sheet, assets, intangible assets, fixed assets, accounts receivable, property and equipment, inventory, liabilities, owner's equity, accounts payable, total liabilities	Correcting an error
9	Using money	Financial advice column	spend, save, invest, debit card, credit card, monitor, charge, direct deposit, credit limit, track , purchase	Greeting customers
10	Bank accounts	Advertisement	commercial bank, checking account, check, quality, rate, provide, inquire, retail bank, overdraft, savings account, interest, accrue, credit	Explaining causes
11	Bank services and costs	Communication of the Communica		Asking for more detail
12	Loans	Email	personal loan, auto loan, collateral, mortgage, interest rate, points, term, apply, early payoff penalty, closing costs	Adding information
13	Types of businesses	Business book	sole proprietor, owner, partnership, cooperative, corporation, incorporated, non-profit organization, LLC, private, public, shareholder, C Corporation	Clarifying information
14	Types of cost	Magazine article	cost, administrative, advertising, distribution, storage, production, labor, fixed costs, variable costs, total costs, business performance	Making suggestions
15	Budgets	Advice column	budget, income, debt, profit, overheads, plan, master, operating budget, cash budget, staff, sufficient	Explaining costs

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Finance Basics



E a writing utensil filled with ink

F a paper sleeve in which to place letters

markers.

3 _ The employee checked out two staplers.

Read the fit the bl	e sentence pair. Choose where the words best lanks.			
1 tape /	hinder			
	e put the finance report in a			
	Henry attached the sign to the door with a piece of			
2 marke	r / staple			
A She	e drew a diagram with an orange			
B Jon	bound the documents with a			
again. W	n and read the supply room checkout sheet that should you do if there are only three as and two binders left on the shelf?			
istening	g			
3 🖟 Liste	n to a conversation between two employees. the correct answers.			
What is the main topic of the conversation? A who to ask for new office supplies B the supply room contents and policies				
				ere to find new checkout sheets
Table Office	ns missing from the supply room			
2	s the woman looking for?			
A pen				
B pen	cils D checkout sheets			
🕡 🖟 Liste	n again and complete the conversation.			
Employee 1:	Hey, Carl. Do you know where we keep the extra 1?			
imployee 2:	Yeah. They're back in the 2 I'll show you.			
Employee 1:	Great. Thanks.			
imployee 2:	The pens and pencils are up here. Down there are the legal pads and binders, and on the 3 is everything else.			
Employee 1:	So, can I just take whatever I need?			
Employee 1: Employee 2:	So, can I just take whatever I need? Yeah. You just have to 4 one of these checkout sheets.			
imployee 2:	Yeah. You just have to 4 one of			

Speaking

With a partner, act out the roles below based on Task 7. Then, switch roles.

USE LANGUAGE SUCH AS:

Do you know where ...
The pens and pencils are ...
Where do the ...

Student A: You are an employee.
Talk to Student B about:

- the office supply room
- where to find different supplies
- how to check supplies out

Student B: You are a new employee. Talk to Student A about where to find extra pens.

Writing

Use the checkout sheet and the conversation from Task 8 to fill out the office supply order form.



2

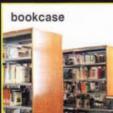
Office furniture

MODERN STYLE

FURNITURE and DESIGN









Check out our spring selection of discount office furniture!

We have fully assembled computer desks with ergonomic keyboard trave

\$100

Check out our new five-piece leather **sectionals** and leather chairs.

\$550

Our swiveling office chairs have adjustable height.

\$50

Our new file cabinets store and organize your documents. They are available in seven different colors.

\$125

All three varieties of our oak bookcases cost only

\$40

Any order over \$300 comes with a free desk lamp!

ORDER ONLINE TODAY, OR VISIT
A MODERN STYLE LOCATION NEAR YOU!





desk lamp

leather sectional

Get ready!

- Before you read the passage, talk about these questions.
 - 1 What items of furniture are necessary in an office?
 - 2 What items make working in an office more comfortable?

Reading

- Read the page from a furniture catalog. Then, choose the correct answers.
 - 1 What is the purpose of this catalog page?
 - A to describe a store sale
 - B to compare office chairs
 - C to advertise office furniture
 - D to announce a new store location
 - 2 What is NOT true of the desks in the catalog?
 - A They are less than \$200.
 - B They have optional keyboard trays.
 - C They do not have to be assembled.
 - D They are intended to hold computers.
 - 3 What comes with any \$550 purchase?
 - A a keyboard tray
- C a bookcase
- B a leather chair
- D a desk lamp

Vocabulary

3 Place the words and phrases from the word bank under the correct heading.



sectional file cabinet

office chair ergonomic

adjustable bookcase

Furniture to	Organizational	Furniture
Sit On	Items	Descriptions

Fill in the blanks with the correct words and phrases from the word bank.

WC	r d BANK		
	desk store	swivel	desk lamp
1		extra pen	s in the supply room
2	It's dark. Turn o	n that	
3	The new office	chairs	
4	Kate worked at	her	all morning

6 Listen and read the page from a furniture catalog again. How many varieties of oak bookcases are available at the advertised price?

Listening

out

an

ore

alog?

se

ons

- 6 Solution Listen to a conversation between an employee and his manager. Mark the following statements as true (T) or false (F).
 - 1 _ The employee's desk is not high enough.
 - 2 __ Working at the desk is uncomfortable.
 - 3 __ The manager will buy the employee an adjustable chair.
- Listen again and complete the conversation.

Manager:	Hi Brian! Are you enjoying our new office?
Employee:	The office is nice. But this 1 is pretty uncomfortable.
Manager:	Oh really? 2 with it?
Employee:	It's too high to use as a computer desk. 3
Manager:	I see 4 I'll find you a different one.
Employee:	I saw some for sale in the furniture catalog.
Manager:	Oh yeah? 5 do they cost?
Employee:	Only a hundred dollars.
Manager:	6 I'll order one.

Speaking

8 With a partner, act out the roles below based on Task 7. Then, switch roles.

USE LANGUAGE SUCH AS:

What's wrong ...
It's too ...
I'll find you ...

Student A: You are an employee. Talk to Student B about:

- a problem with office furniture
- reasons for the problem
- possibilities for new furniture

Student B: You are a manager. Talk to Student A about getting his or her office furniture.

Writing

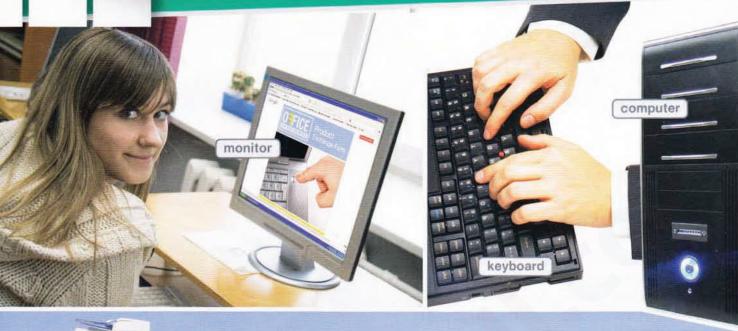
Use the catalog and the conversation from Task 8 to fill out the furniture catalog order form.



Spring catalog
Order form

Qty	Description of Item	Price
		\$
		\$

3 Office machines





- Before you read the passage, talk about these questions.
 - 1 What is some common office equipment?
 - 2 What are some important computer accessories?

Reading

2 Read the email from a manager to employees. Then, fill in the blanks with the correct words and phrases from the word bank.



old shared computer machines fax machine

The manager ordered some new office 1 _____ that will arrive today. Everyone will receive a new 2 ____ with accessories. The new printer, copier, and scanner will be 3 ____ . The office will no longer use a 4 ___ . All documents will be sent via wireless Internet. Office employees will still use the 5 ____ shredder.





To: All Staff

From: Debra Manning <d.manning@financeadvisorsllc.com>

Subject: NEW OFFICE MACHINES

Well, team, I finally got a good deal on new office items. I put the order in last week. They are arriving today. Some of the items will be **shared**. However, everybody will be receiving a new **computer**, **monitor**, **keyboard**, and **mouse**. We will share the use of the new **printer**, **copier**, and **scanner**. Extra **toner** will be kept in the supply room. We are getting rid of that **old fax machine**. We will send all documents via **wireless** Internet from now on. I did not order a new **shredder**. We will still destroy any documents no longer needed using the old one in my office.

Debra Manning, Manager, Finance Advisors LLC

Vocabulary

- 3 Read the sentence and choose the correct word.
 - 1 Sam made duplicates of the memo with the monitor / copier.
 - 2 Connie destroyed the documents using the shredder / mouse.
 - 3 The client sent the letter via fax machine / scanner.
 - 4 If the copier isn't working properly, check the keyboard / toner.
 - 5 Buy some paper for the printer / monitor.